

## **EXPRESSION OF INTEREST (EoI) UNDER INTERNATIONAL COMPETITIVE BIDDING (CB) FOR ENGINEERING CONSULTANCY SERVICES AT BARMER, RAJASTHAN**

Vedanta Ltd. is the world's 6th largest diversified natural resources conglomerate with business operations in India, South Africa, Namibia and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Vedanta contributes 1% towards India's GDP, as per IFC. We are investing \$9 Bn in capital projects over the next 2 – 3 years to double our revenues from current levels of \$15 Bn.

Cairn Oil & Gas, Vedanta Limited, is "the Operator" on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 located in Barmer and Jalore district, in the state of Rajasthan.

The operator on behalf of its joint venture partners invites Bidders of global repute (the APPLICANT) to express their interest to participate in pre-qualification as bidders and to participate in International Competitive Bidding Process for Consultancy Services for Concept, Feasibility and Basic engineering studies. Bidder should have global experience in delivering engineering services in the upstream (Exploration & production) and midstream industries (Oil & Gas) of technological & innovative solution to the problem.

A. The various studies shall be carried out for the following elements:

- a) Greenfield & Brownfield development of Oil and gas plants, wellpads and pipelines
- b) Debottlenecking of existing plant facilities
- c) Polymerised Back Produced Fluid separation and Treatment of back-produced water, polymerised water etc.
- d) Enhanced Oil Recovery using chemical EoR (Polymer, ASP etc.)
- e) Material Of Construction
- f) RCA analysis for critical / High Potential plant process upsets

B. The Scope of broadly includes following:

1. Best Available Technology (BAT) screening for each of the elements / concept blocks
2. Prediction of Back-produced fluid properties based on Lab simulation, benchmarking etc.
3. Analysis of existing facilities (incl. adequacy checks) and recommend mitigation/upgrade measures
4. Pipeline studies incl. hydraulics, surge analysis, thermal studies etc.
5. Analysis of options for handling / disposing effluents generated in any of the elements stated above
6. Applicable safety studies
7. Class 4 (+40% / -20%) Cost Estimation and / or Project economics

In view of the nature of scope, Companies possessing the following “Specific Pre-Qualification Criteria” should respond to this notice:

1. Bidder should have experience in carrying out feasibility/Conceptual study for surface facility for at least 2 projects each in Sl. A (a) – A(d) and one project each in Sl. A (e) – A(f) in the last 10 years, with at least 1 engineering project outside India.
2. Bidder should have all discipline (Piping, Mechanical, Electrical, Instrumentation, Civil, Pipeline) experienced engineers in the company.
3. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated annual contract value.
4. Positive net worth in each of the immediately preceding two financial years.
5. Liquidity ratio in each of the preceding Two (02) financial years shall not be less than 1.00

Bidders are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest with detailed company information
2. Detailed Company Information with Organization structure, List of manpower with CVs of key personnel (Project Engineering Manager/ Head of Department), Parent company, support agencies and other facilities and resources along with Procurement system & procedure.
3. Technical capabilities and Financial performance documents as requested in Specific Pre-qualification criteria above.
4. Details of completion of similar type of projects in the last five years under headings:
  - a) Brief description of the project
  - b) Name & location of the project
  - c) Contractual Duration
  - d) Actual completion of Project with completion certificates
  - e) Clients name & Contact details (Company may approach the client directly for the feedback)
  - f) Applicant role in the project
5. HSSEQ Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
6. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also, note

- I. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.

- II. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
  - a. Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.
  - b. Commitment Letter from Parent/Company to provide financial support to the bidding entity.
- III. Evaluation will be done only based on the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- IV. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Ten (10) days of publication of this EOI.

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